



Accordo di Parigi: attività di cooperazione e opportunità per l'Italia in Africa

MATTM - Rome, 10 May 2016



CDP Group and the international dimension

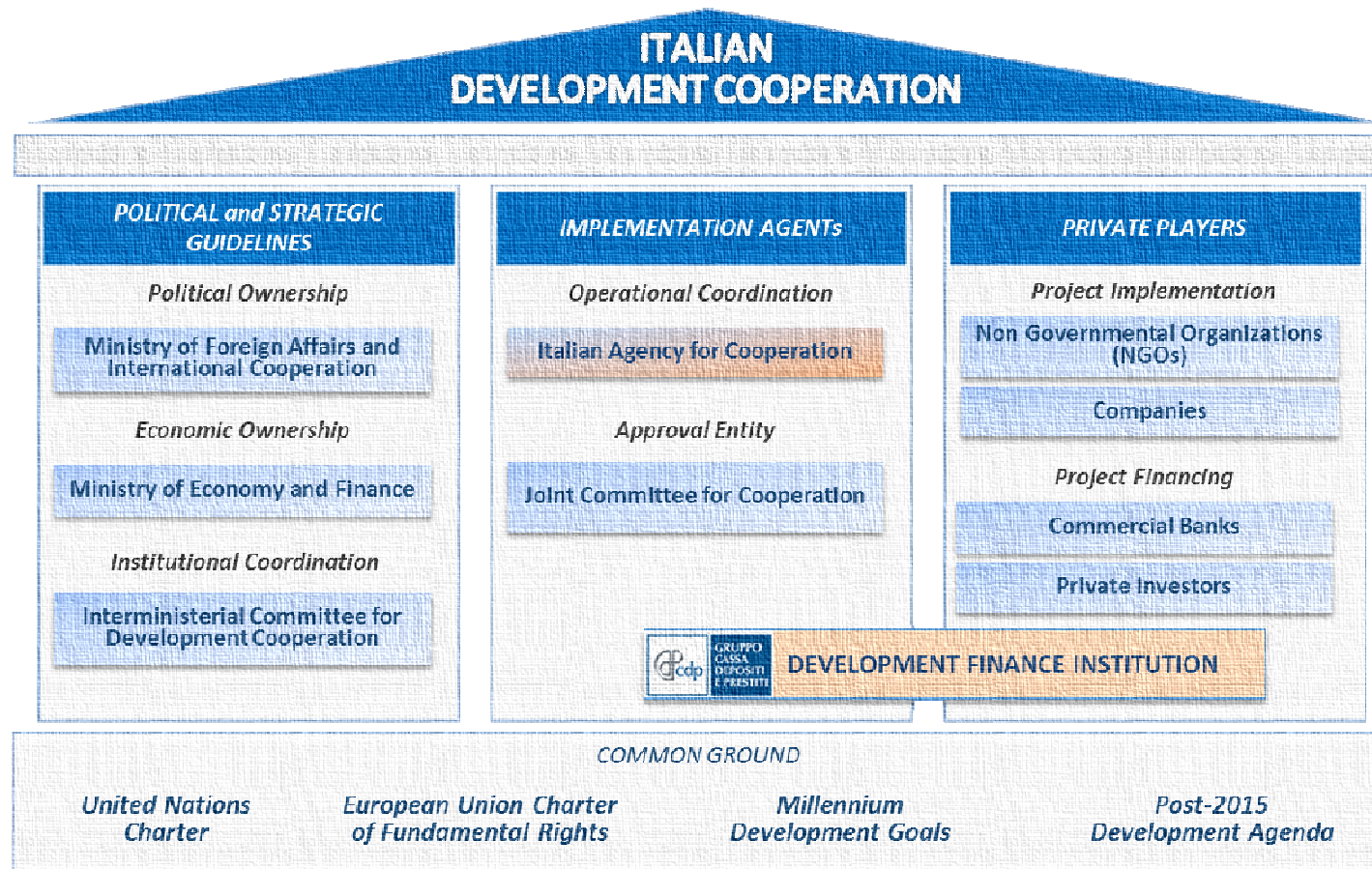
	Export	Internationalization	Cooperation
Company	SACE SIMEST <small>INGEGNO ITALIANO NEL MONDO</small>	SACE SIMEST <small>INGEGNO ITALIANO NEL MONDO</small>	CDP Financial Institution for Development Cooperation
Mission	Support to Italian companies and banks in foreign countries: tied business	Support to Italian companies and banks in foreign countries: tied business	Support to " Developing Countries " (poverty reduction and sustainable and long-lasting growth: untied business)
Geographical scope	All countries with an Italian interest	All countries with an Italian interest	"Developing Countries" (DAC) with an Italian Cooperation interest
Beneficiaries	Italian companies and banks	Italian companies and banks	<ul style="list-style-type: none"> ▪ Governments and Ministries ▪ National Authorities ▪ Local entities and municipalities ▪ Private sector
Sectors	No restrictions, sectors of interest for Italian companies	No restrictions, sectors of interest for Italian companies	Infrastructure (energy and transport), climate change, social and education, urban development, financial. No military
Products	<ul style="list-style-type: none"> ▪ Guarantees (risk sharing) ▪ Senior loan ▪ Subordinated loan ▪ Interest rate subsidy 	<ul style="list-style-type: none"> ▪ Guarantees ▪ Interest rate subsidy ▪ Mezzanine finance ▪ Equity 	<ul style="list-style-type: none"> ▪ Global loan ▪ Senior e sub loan ▪ Guarantees ▪ Mezzanine finance ▪ Equity (funds)
Institutional stakeholders	<ul style="list-style-type: none"> ▪ Ministry of Economic Development ▪ Ministry of Finance 	<ul style="list-style-type: none"> ▪ Ministry of Economic Development ▪ Ministry of Finance 	<ul style="list-style-type: none"> ▪ Ministry of Foreign Affairs and International Cooperation ▪ Agency for International Cooperation ▪ Ministry of Finance
Approach	Profit oriented	Profit oriented	<ul style="list-style-type: none"> ▪ Concessionality, soft loans ▪ Environmental and social sustainability
Targets	<ul style="list-style-type: none"> ▪ Increasing Italian goods and services purchase around the world 	<ul style="list-style-type: none"> ▪ Increasing Italian companies presence around the world (no delocalization) 	<ul style="list-style-type: none"> ▪ Supporting Italian foreign policy ▪ Improving Italian Cooperation relations with partner countries
→ key parameter	→ Increasing Export/GDP ratio	→ Increasing Italian FDIs abroad	→ Increasing ODA/GNI ratio

Building blocks





The new Italian Cooperation architecture



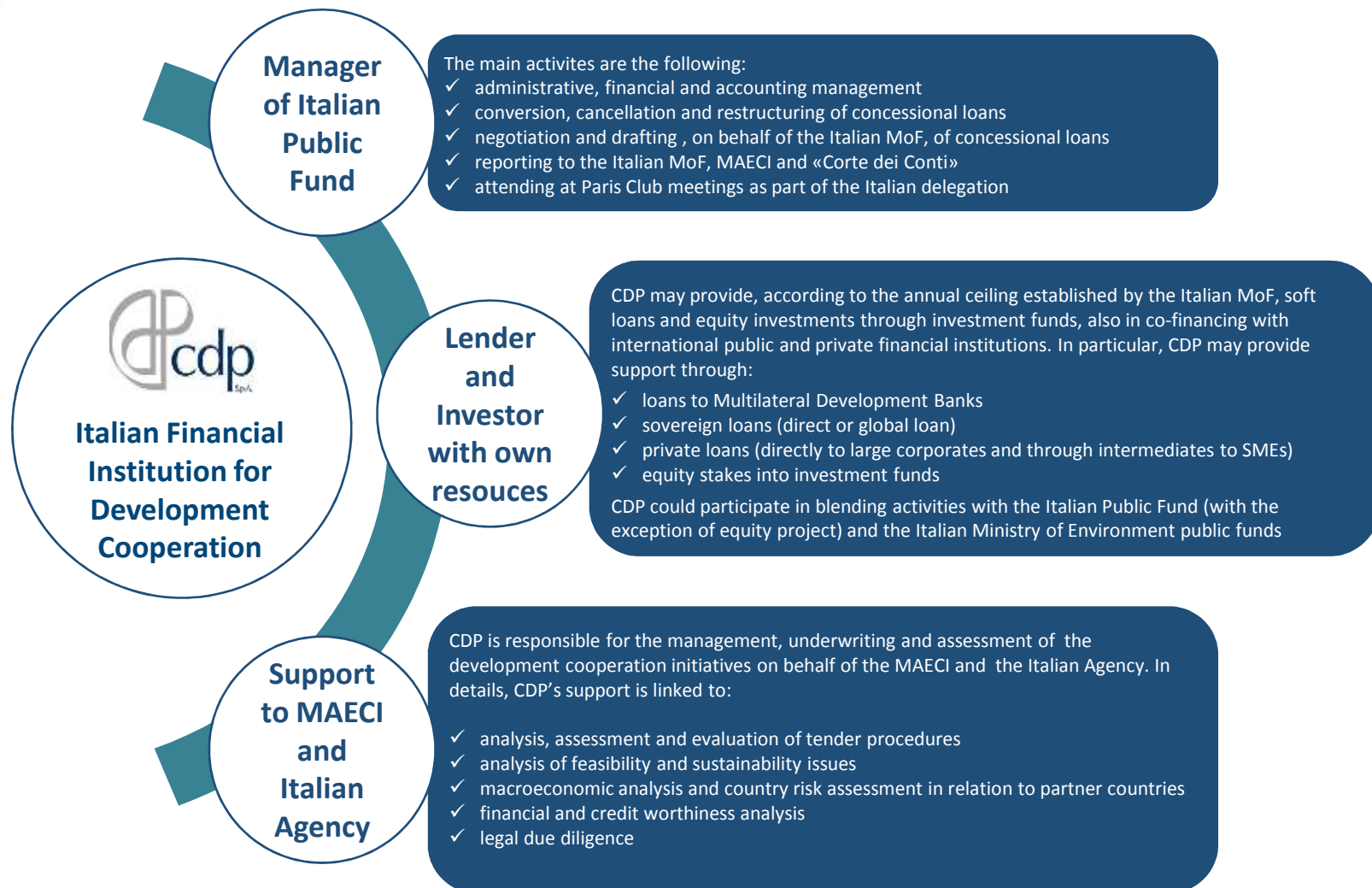
- ✓ Supporting the Italian Development Cooperation as the **financial arm** alongside the **Agency as technical advisor**
- ✓ Facilitating **the link between the Official Public Cooperation and the Private Sector Cooperation**





CDP and its role as the Italian Financial Institution for Development Cooperation

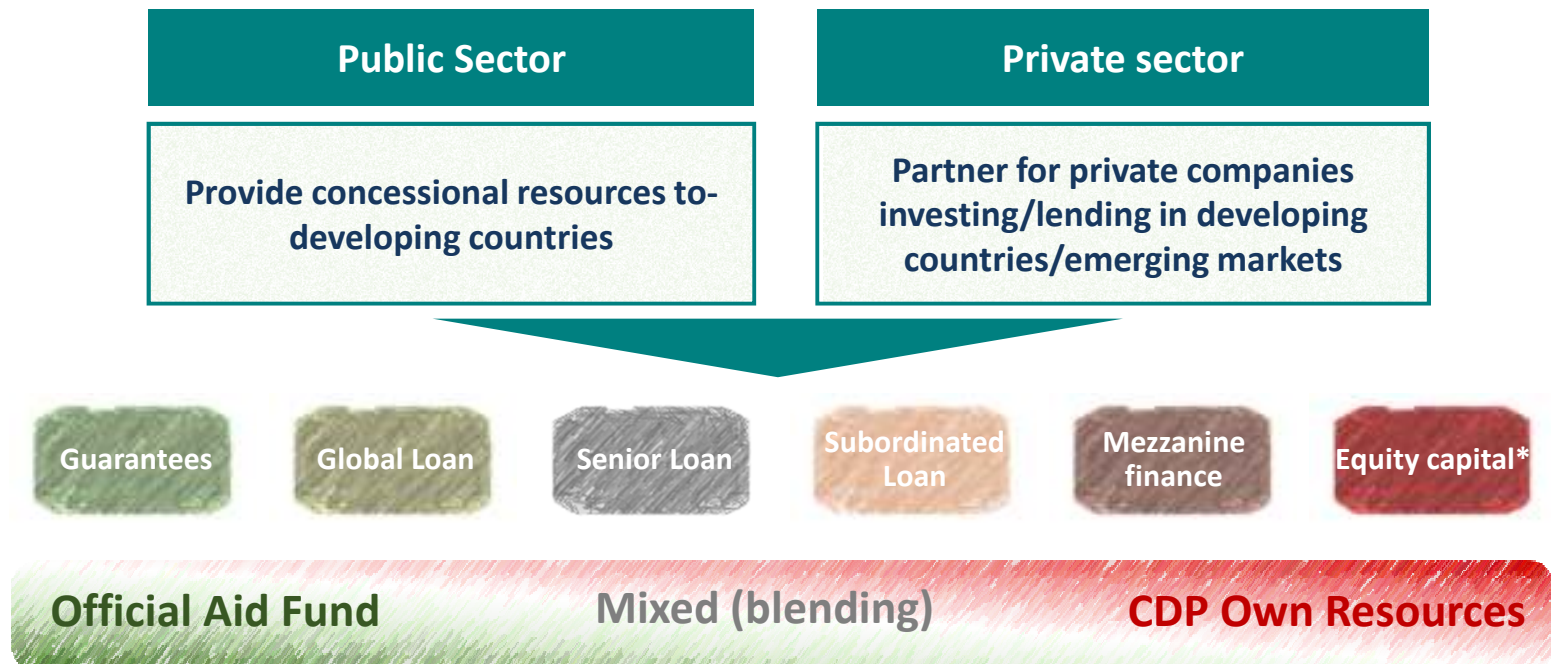
- According to the Italian Law 125/2014 CDP is entitled to play the role as the Italian Financial Institution for Development Cooperation (IFCS) along three main dimensions:





The ambition and the overall approach

- ❑ CDP has the ambition to combine the typical set of products of International Financial Institutions with those of the Development Financial Institutions
- ❑ Public and private arms may be separated, CDP Group intends to serve the mission of promoting international development in partner countries with a **global approach**, especially in terms of development impact goals and measurement



* Equity capital is not included between IFIs products